



STEPHEN KUTENPLON

Member

Direct: 617.218.2042

Email: skutenplon@tbhr-law.com

Steve is a member of the firm's Corporate group who counsels entrepreneurial businesses and start-up companies. Steve's practice focuses in the areas of mergers & acquisitions, in addition to corporate financing transactions, including venture capital, subordinated debt, asset-based lending, inter-creditor negotiations and intellectual property protection, licensing and technology transfer.

Steve serves as general counsel to companies spanning diverse fields such as software, semiconductor, capital equipment distribution, construction, real estate development and management, pharmaceutical manufacturing consulting, internet-based businesses and financial services.

Representative Experience

Acquisitions and Roll-up Transactions

- Roll-up and \$70,000,000 initial public offering of 8 financial professional staffing firms.
- \$7,000,000 purchase of industrial water tank manufacturer.
- \$3,000,000 purchase of majority interest by minority shareholders in international logistics company.
- \$10,000,000 management buyout financed by private placement and senior secured debt.

Intellectual Property Transactions

- \$5,000,000 development agreement for the inclusion of a semiconductor chip client's contactless point of sale technology in credit card issuers' next generation of payment devices.
- Co-development agreements for mobile phone applications, mobile payment and marketing applications.
- Patent licensing agreement with the technology transfer office for a university spin-off start-up for commercial lens technology fields.
- \$8,000,000 turn-key warehouse systems equipment and software installation and development agreement for multiple international locations.

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Dispositions / Liquidity Transactions

- \$26,000,000 bank-financed recapitalization with special dividend.
- \$95,000,000 sale of furniture manufacturer to private equity buyer.
- \$6,000,000 sale of logistics company focused on lumber products.
- \$30,000,000 sale of Internet consulting and software company.
- \$7,000,000 sale of option for recycling center and long-term operating agreement.

Financing

- Issuer representation in numerous private placement equity and debt financings up to \$100,000,000.
- \$8,400,000 construction and permanent financing of wind-power generating units for client developer.
- Private and public lender representation in loan transactions secured by collateral including equipment, intellectual property, receivables, vehicles, aircraft and real estate.
- \$50,000,000 Series B round issuer representation to private equity investor in food safety and marketing industry.

Community and Non-Profit Involvement

Lincoln Youth Soccer – Board of Directors

Women's Lunch Place – Former Director and Treasurer

Bar Admissions

Massachusetts

Education

B.S., Geophysics, Bates College (1979)

J.D., Case Western Reserve University (1983)